Curriculum vitae Europass



Personal information

Name / Surname	**Gheorghe MILITARU**
Address	Str. Nicolae Titulescu, no.1, bl. A7, sc.4, ap.122, sector 1, Bucharest, Romania
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E-mail (s)	gheorghe.militaru@upb.ro or ghmilitaru.militaru@gmail.com
Nationality	Romanian
Date of birth	27.09.1959
Sex	M

Workplace

Faculty of Entrepreneurship, Business Engineering and Management – University Politehnica of Bucharest – Department of Entrepreneurship and Management – Professor of Financial Management

Professional experience

Period	**2014 - present**
Occupation or position held	***Professor***, Department of Entrepreneurship and Management, Faculty of Entrepreneurship, Business Engineering and Management, University POLITEHNICA of Bucharest, Romania ***PhD Advisor*** in the field ""*Industrial Engineering*", since 2015 Head of Entrepreneurship and Management Department, Faculty of Entrepreneurship, Business Engineering and Management, University POLITEHNICA of Bucharest
Main activities and responsibilities	Curriculum development on specialization Mentoring student in research activity Participation in doctoral exams and teaching promotions Participation in conferences and symposia and national and international scientific conferences International conference moderator Research in industrial engineering, management and entrepreneurship areas Teaching activities in management and industrial engineering areas, Fundamentals of Management, Marketing, Entrepreneurship and Leadership, Financial Management, Organizational Behaviour, Project Management, Management information systems, Financial and economic analysis, Operations Management, Service Management, Business Research Social activities – trade union leader – Department of Management Associate professor, The Bucharest University of Economic Studies, Faculty of Marketing (2004-2009) Master program coordination – Management of education organization (2010 – 2014)
Name and address of employer	University POLITEHNICA of Bucharest, Faculty of Entrepreneurship, Business Engineering and Management, Department of Entrepreneurship and Management; Address: Splaiul Independenţei, 313, district 6, Bucharest, Romania
Type of activity or activity sector	Education and Research

Period	**From 1991 to 2014**
Occupation or position held	Teaching assistant, lecturer – Department of Industrial Management
Main activities and responsibilities	Lectures, coordination student works, year and diploma projects Scientific research organization of production process Publishing activities, participation in symposia and national and international conferences Member of Board of Directors of UMEB company (1995-1996) General Meeting of Shareholders Representative to ROFEP SA Urziceni (1994-1996) CIMS Member of Băneasa SA Bucharest (1993-1994)
Name and address of employer	University Politehnica of Bucharest, Faculty of Entrepreneurship, Business Engineering and Management, Department of Entrepreneurship and Management; Address: Splaiul Independenţei, 313, district 6, Bucharest, Romania
Type of activity or activity sector	Education and Research
Period	**From 1987 to 1991**
Occupation or position held	Researcher
Main activities and responsibilities	Research activities in the field of renewable energy – solar panels and wind energy. Coordination of the research team for laser application in industry and image processing
Name and address of employer	Research Institute for Electrical Engineering – ICPE Bucharest, Romania
Type of activity or activity sector	Research
Period	**From 1984 to 1987**
Occupation or position held	Engineer
Main activities and responsibilities	Modernization activities of research laboratories and quality assurance - ARO. Collaboration with FEPER company, Bucharest, in quality field (1986-1987). Quality control activities - CTC sector
Name and address of employer	Mechanical Company - ARO, Câmpulung, Argeş
Type of activity or activity sector	Engineer – Technical Quality Control

Research projects

Manager in 5 research projects obtained by contract and grant
Research team member in 14 research projects, including structural funds
Expert – evaluator and monitor the National Programs - RELANSIN and ORIZONT 2000

Education and training

Period	**From 1992 to 1996**
Qualification/ diploma obtained	PhD – Management and Industrial Engineering
Main courses attended/ occupational skills	Management, Business processes modelling, analysis of industrial systems /PhD paper "*Analysis economic-financial of research-development programs in industrial systems*"
Name and type of organization	University "Politehnica" of Bucharest, Chair of Industrial Management
Level in international classification	ISCED 6
Period	**From 2000 to 2004**
Qualification/ diploma obtained	Diploma – economist
Main courses attended / occupational skills	Finance, Accounting, Tax, Macroeconomic, Microeconomic, Marketing, Auditing, Financial Management, Commercial Law, Capital markets, Banks and Stock Exchange
Name and type of organization	The Bucharest University of Economic Studies, Faculty of Finance, Insurance, Banking and Stock Exchange
Period	**From 1996 to 1997**
Qualification/ diploma obtained	Diploma – Business consultant
Main courses attended / occupational skills	Business plan, Marketing, Financial Management, Project Management, Entrepreneurship, Feasibility studies
Name and type of organization	Washington State University and University Politehnica of Bucharest by Business Excellence Centre, Bucharest, Program „Professional Business Counsellor"
Period	**From 1979 to 1984**
Qualification/ diploma obtained	Diploma – physics engineer
Main courses attended / occupational skills	Physics, Quantum Mechanics, Quantum Electrodynamics, Atomic Physics, Nuclear Reactor Physics, Industrial Engineering, Computers
Name and type of organization	University of Bucharest, Faculty of Physics, Technological Physics (specialization – Nuclear Reactors)

Personal skills and competencies

Mother tongue	Romanian											
Foreign languages	English; French											
Self-evaluation	**Understanding**				**Speech**				**Writing**			
European Level (*)	Listening		Read		Conversation		Spoken		Writing			
English	B2	Proficient user	B2	Proficient user	B2	Proficient user	B2	Proficient user	B2	Proficient user		
French	B1	Medium	B1	Medium	B1	Medium	B1	Medium	B1	Medium		
	(*)Common European Framework of Reference for Language											

Social skills and competences	Communication skills, team spirit, perseverance, creativity, initiative, collaboration, flexibility, diplomacy, adaptability and dynamism
Organizational skills and competencies	Stress resistance, readiness to working in team, coordination, control, guidance for results, assuming the responsibilities involved in solving problems that require new knowledge and interdisciplinary collaboration and leadership as project manager
Technical skills and competencies	Skills in the use of specific research methods and management techniques Assessment, monitoring and scientific project management Review of scientific papers with the purpose of national and international publications
Computer skills	Basic knowledge of hardware and software, Windows, MOffice (Word, Excel, Access, Power Point), Project Management, VPX, Prolog, SPSS, LISREL, AMOS, SQL
Driving license	Category B
Specific fields of interest	Industrial Engineering, Financial Management, Innovation, Operations and Production Management, Service Management, Technology Entrepreneurship, Information Systems for Management
Additional Information Publications	Over 90 papers published in journal or presentations at Scientific Conferences ISI indexed and over 40 articles indexed in BDI, 12 books and chapter of books. Coordinator or participant of over 24 research projects with national and international funding

Selected list of scientific publications:

Books:

1. Stăncioiu, I. Gheorghe, (1998), Management. Fundamental Elements, TEORA, Bucharest
2. Gheorghe Militaru, (2010), Service Management, C.H. Beck, Bucharest
3. Gheorghe Militaru,(2014), Creating value through new service development, Printech, Bucharest
4. Gheorghe Militaru, (2008), Operations and Production Management, All Publishing House, Bucharest
5. Gheorghe Militaru, (2015), Financial Management, Politehnica Press, Bucharest
6. Gheorghe Militaru, (2019), Entrepreneurship, Politehnica Press, Bucharest

Papers:

1. Daniel Şerbănică, **Gheorghe Militaru**, Corporate social responsibility and competitiveness, Amfiteatrul economic, Vol. 10, Issue 23, pag. 174-180, 2008, ISSN:1582-9146, Factor impact 1,238 (**Q4**), WOS:000259826600029
2. Ciolofan, SN. **Gheorghe Militaru**, Gh., Draghia, A., Drobot, R., Dragoicea, M. Optimization of Water Reservoir Operation to Minimize the Economic Losses Caused by Pollution, IEEE ACCESS, Volume 6, Pages 67562-67580, Published: 2018, ISSN: 2169-3536, DOI: 10.1109/ACCESS.2018.2879571, Impact Factor: 4,098 (**Q1**), WOS:000452454900001

3. Dragoicea, M. Leonard, M. Ciolofan, SN., **Gheorghe Militaru**. Managing Data, Information, and Technology in Cyber Physical Systems: Public Safety as a Service and Its Systems. IEEE ACCESS, Volume 7, Pages 92672-92692, Published 2019, ISSN: 2169-3536, DOI: 10.1109/ACCESS.2019.2927398, Impact Factor: 4,098 (**Q1**), WOS:000477864400159
4. Dumitriu, D., **Gheorghe Militaru**, Deselnicu, DC., Niculescu, A., Popescu, MAM. A Perspective Over Modern SMEs: Managing Brand Equity, Growth and Sustainability Through Digital Marketing Tools and Techniques. SUSTAINABILITY, Volume 11, Issue 7, DOI: 10.3390/su11072111, Article Number 2111, Published APR 1 2019, ISSN: 2071-1050, Impact Factor: 2,592 (**Q2**), WOS:000466551600288
5. **Gheorghe Militaru**, *Imitation versus innovation: A conceptual approach*, 5th International Conference on Business Excellence, Oct. 15-16, 2010, Braşov, Romania, Vol. 2, pag. 1-4, ISBN:978-973-1747-24-8; WOS:000296594700001
6. Oueida, S., Kotb, Y., Ionescu, S., **Gheorghe Militaru**. AMS: a new platform for system design and simulation, INTERNATIONAL JOURNAL OF SIMULATION MODELLING, Volume 18, Issue 1, Pages: 33-46, DOI: 10.2507/IJSIMM18(1)456, Published: MAR 2019, ISSN: 1726-4529, Impact Factor: 1,825 (**Q3**), WOS:000461011700003
7. **Gheorghe Militaru**, *The relationship between R&D expenditures and company performance: An exploratory study*, 5th International Conference of Management and Industrial Engineering (ICMIE 2011), Oct. 20-21, 2011, Bucharest, Romania, pag. 387-395, ISBN:978-973-748-658-5; WOS:000325051100050
8. **Gheorghe Militaru**, Sorin Ionescu, The competitive advantage of corporate social responsibility, pag. 89-103, UPB Scientific Bulletin, Seria D, Vol. 68, nr. 2, 2006, ISSN:1454-2358 (SCOPUS)
9. **Gheorghe Militaru**, B2B relationship quality and customer loyalty, International Economic Conference, May, 2007, Sibiu, Romania, pag.272-280, ISBN:978-973-739-443-9, WOS:000263415000052
10. **Gheorghe Militaru**, Dumitrescu Corina, *Industry convergence and its implications for the innovation in small firms. An empirical investigation*, 6th International Conference on the Management of Technological Changes / Management of Technological Changes, Vol. 1, Sep. 03-05, 2009, Alexandroupolis, Greece, pag.385-388, ISBN:978-960-89832-7-4; WOS:000273225100097
11. **Gheorghe Militaru**, *Encouranging and supporting entrepreneurial orientation in rural areas. Evidence from Romania*, 7th International Conference on Business Excellence „Business excellence challenges during the economic crisis", Braşov, Romania, Vol. 2, pag.1-5, oct. 12-13, 2012, ISBN: 978-606-19-0104-3; WOS:000317437100001
12. **Gheorghe Militaru**, Sorin Ionescu, *Improving innovation capabilities of service companies: An exploratory study*, 7th International Conference on Management of Technological Changes, Alexandroupolis, Greece, Sep. 01-03, 2011, pag. 305-308, ISBN: 978-960-99486-2-3; WOS:000306939900077
13. **Gheorghe Militaru**, *Creating growth with services: A strategic perspective*, 4th International Conference of Management and Industrial Engineering (ICMIE 2009), Nov. 05-06, 2009, Bucharest, Romania, pag. 12-19, ISBN:978-973-748-468-0; WOS:000325050600002
14. **Gheorghe Militaru**, Dumitrescu Corina, *Higher education: aspects of quality and innovation in era of global changes*, 6th International Conference on the Management of Technological Changes / Management of Technological Changes, Vol. 1, Sep. 03-05, 2009, Alexandroupolis, Greece, pag. 381-384, ISBN: 978-960-89832-7-4; WOS:000273225100096
15. **Gheorghe Militaru**, Sorin Ionescu, *Opportunities and limitations of social responsibility in higher education: Romanian case*, 6th International Seminar on the Quality Management in Higher Education, Vol. 1, July 08-09, pag. 191-194, 2010, Tulcea, Romania, ISBN:978-973-662-567-1; WOS:000288291800049
16. Theodor Borangiu, Cristina Morariu, Octavian Morariu, Monica Drăgoicea, Silviu Raileanu, **Gheorghe Militaru**, *A Service Oriented Architecture for Total Manufacturing Enterprise Integration*, 6th International Conference, IESS 2015, Porto, Portugal, 2015

Prof. dr. eng. habil. Gheorghe Militaru

Date: 01.09.2023





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management
finance
information systems

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i10-index	27	16

1 articol 0 articole

indisponibile disponibile

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Hybrid companies: seeking the" social vocation" in the Resilient Business M Pollifroni, G Militaru, A Ioana Revista Economica 73 (Special Issue), 43-54	1	2021
Cohesion Network Analysis for Predicting User Ranks in Reddit Communities CE Fetoiu, MD Dascalu, MA Calin, M Dascalu, S Trausan-Matu, G Militaru Ludic, Co-design and Tools Supporting Smart Learning Ecosystems and Smart …	2	2021
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ANALYZING THE IMPACT OF DIGITAL GAME-BASED LEARNING ON EDUCATIONAL EFFECTIVENESS AND STUDENT MOTIVATION IN HIGHER EDUCATION A Barbu, G Militaru, AS Lazarov ICERI2020 Proceedings, 2502-2509		2020
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Fourth International Congress on Information and Communication Technology …		
Agility of the Supply Chain G Militaru FAIMA Business & Management Journal 7 (4), 3-4	1	2019
The Main IoT Application. RA Neghină, VA Mănescu, G Militaru FAIMA Business & Management Journal 7 (4)		2019
EXAMINING THE ROLE OF DIGITALIZATION FOR IMPROVING THE VALUE PROPOSITION OF ECOMMERCE STORES VA Mănescu, RA Neghină, MR Ganciu, DG Ilie, G Militaru International Conference on Management and Industrial Engineering, 250-260		2019
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Determining the acceptance level of smartwatches using the TAM model. Evidence from Romania A Barbu, G Militaru, IC Savu International Conference on Management and Industrial Engineering, 120-128	1	2019
SURVEY REGARDING KEYWORDS TRENDS IN WASTE MANAGEMENT IC Costea-Marcu, CP Simion, G Militaru, A Niculescu International Conference on Management and Industrial Engineering, 814-823		2019
Increasing employee satisfaction by improving business processes within professional service firms. Evidence from Romania A Barbu, G Militaru International Conference on Management and Industrial Engineering, 462-470	1	2019
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EMPIRICAL INVESTIGATION ON FACTORS INFLUENCING THE BEHAVIORAL INTENTION TO USE 3D PRINTING IN THE MEDICAL FIELD IC Costea-Marcu, M Corocăescu, M Pollifroni, G Militāru International Conference on Management and Industrial Engineering, 361-370		2019
The Influence of Emotional Intelligence. CE Pipera, G Militaru, A Niculescu FAIMA Business & Management Journal 7 (3)	2	2019

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Business Models in Online Industry VA Manescu, RA Neghina, G Militaru, A Niculescu FAIMA Business & Management Journal 7 (1), 5-19	1	2019
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SMART DEVELOPMENT OF CRITICAL INFRASTRUCTURES IN ROMANIA IC Savu, G Militaru 6th SWS International Scientific Conferences on social sciences 2019, 383-390		2019
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Investigating how online shopping platform users contribute to improving the businesses' performance: empirical evidence from Romania A Barbu, G Militaru, CP Simion, G Moiceanu Proceedings of the International Conference on Business Excellence 13 (1 …	1	2019
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Determining the differences between companies and customers from the perspective of using social media networks A BARBU, G MILITARU Challenging the Status Quo in Management and Economics, 881	2	2018
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The e-government role in the future of jobs in accounting and in auditing: A theoretical proposal applied to the italian public sector M Pollifroni, G Militaru, A Ioana, A Semenescu Emerging Issues in the Global Economy: 2017 International Economics …	1	2018
The Future Begins Today G Militaru FAIMA Business & Management Journal 5 (4), 3-4		2017
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Distribution Capacity in the Supply Chain Management..... 24 E Tonkova, B Guliman, S Ionescu, EO Epurescu, MS Gheorghe, ...		
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TITLU	CITAT DE	ANUL
Competitive advantage by integrated e-business in supply chains: A strategic approach G MILITARU, D ŞERBĂNICĂ	1	
Modeling Processes to Meet Organisational Objectives..... 57 F Danalache, VA Manescu, G Militaru, M Pollifroni, OD Negoit, RF Belloiu, ...		
A Novel Set of Metrics for the Clean Energy Deployment..... 55 G Militaru, K Vladova, TM Bajenescu, H Bouaouine, S Zouhir, LC Dascalu, ...		
NUCLEAR WASTE MANAGEMENT-AN INTERNATIONAL APPROACH IC SAVU, G MILITARU		
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